

U.S.-China Business Forum: Growing Prosperity Between Washington and China

A program of the U.S. Chamber of Commerce
Presented by the Tacoma-Pierce County Chamber of Commerce and the World Trade Center Tacoma
Sponsored by AIG and FedEx
Tacoma Club
Tacoma, Washington
Friday, September 9, 2005

Preliminary DRAFT Agenda

7:30 a.m. – 8:00 a.m. Registration and Networking

8:00 a.m. – 8:15 a.m. Welcome
Local political official (TBD)

Tacoma-Pierce County Chamber of Commerce representative (TBD)

Andreas Udbye, Executive Director, World Trade Center Tacoma

TradeRoots – Program Overview

Leslie M. Schweitzer, Senior Trade Advisor, U.S. Chamber of Commerce

8:15 a.m. – 9:00 a.m. Opening Keynote Speaker - Realities of the Chinese Market

- Dan Rosen, Visiting Fellow, Institute for International Economics

9:00 a.m. – 10:15 a.m. Current and Emerging Business Issues

Moderator – Leslie Schweitzer OR local political official (TBD)

- Susan Fontaine, Senior Vice President, WorldRisk Group, AIG
Insurance and Risk Management in China
- U.S. Patent and Trademark Office representative
Intellectual Property Rights and Counterfeiting
- Tim Farrell or Doug Ljungren, Port of Tacoma (Gary Brackett to arrange)
Transportation Infrastructure: Competition Between Neighboring Ports (TBD)

10:15 a.m. – 10:30 a.m. Break

10:30 a.m. – 11:45 a.m. Assessing and Reaching the Chinese Market

Moderator – Leslie Schweitzer OR local political official (TBD)

- Pete Rose, President, Expeditors and FedEx Trade Networks representative
Customs and Logistics: The Challenge of Getting Your Products to Market
- Kellie Holloway, Commercial Officer, U.S. Commercial Service, Department of Commerce
U.S. Government Resources for the China Market and The China Business Information Center (CBIC)
- Local bank representative (Gary Brackett to arrange)
Export Financing for the China Market
- Jesse Engineering or A/D Electronics (Gary Brackett to arrange)
Small Business Success Story

12:00 noon – 1:30 p.m. Networking Lunch – Keynote: Bruce Blakeman, Special Counsel to the U.S. Secretary of Commerce or Ambassador of the People’s Republic of China to the United States (invited and pending confirmation)